

The NAVIGATOR

A monthly publication of the Calvert County Chamber of Commerce.

P. O. Box 9 Prince Frederick, MD 20678-0009 (located at 120 Dares Beach Road)

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calvertchamber@calvertchamber.org

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Calvert County Chamber of Commerce State Legislative Breakfast

January 10, 2011

8:30 - 10:00 a.m.

Rod 'N' Reel Restaurant Chesapeake Beach

The Maryland General Assembly meets in Annapolis each year for a ninety day Legislative Session to act on more than 2300 bills including the state's annual budget. The 428th Session will begin on January 12th and end on April 18th. This breakfast is an excellent opportunity to hear from our State delegation about bills and legislation to be presented during the 2011 session in Annapolis.

The Chamber would like to thank Comcast, Constellation Energy and Dominion for sponsoring this important event.
(See flyer for reservations)



The Staff and Board of Directors of the Chamber wish you a joyful and safe holiday season!

May all your troubles during the coming year be as short-lived as your New Year's resolutions.



Purchase your tickets for the 6th Annual Chocolover♥s Affair

February 5, 2011

7:00 to 11:00 p.m.

Running Hare Vineyard

The Chocolover♥s Committee has planned a spectacular event with some new surprises. Plan to indulge in fantastic hor d'oeuvres, delicious chocolate creations, and try some of Running Hare's award winning wines. Bid on exciting live and silent auction items, and finish off the evening with dancing under Running Hare's beautiful chandelier. Please help make this event a success and consider donating an item for the silent auction. For more information see the enclosed flyer.

Attention All Members

You are encouraged to bring prospective member guests to Chamber events. Prospective members may attend two events before joining.

The Navigator is published by

The Calvert County
Chamber of Commerce
P. O. Box 9
Prince Frederick, MD 20678-0009
www.calvertchamber.org
calvertchamber@calvertchamber.org

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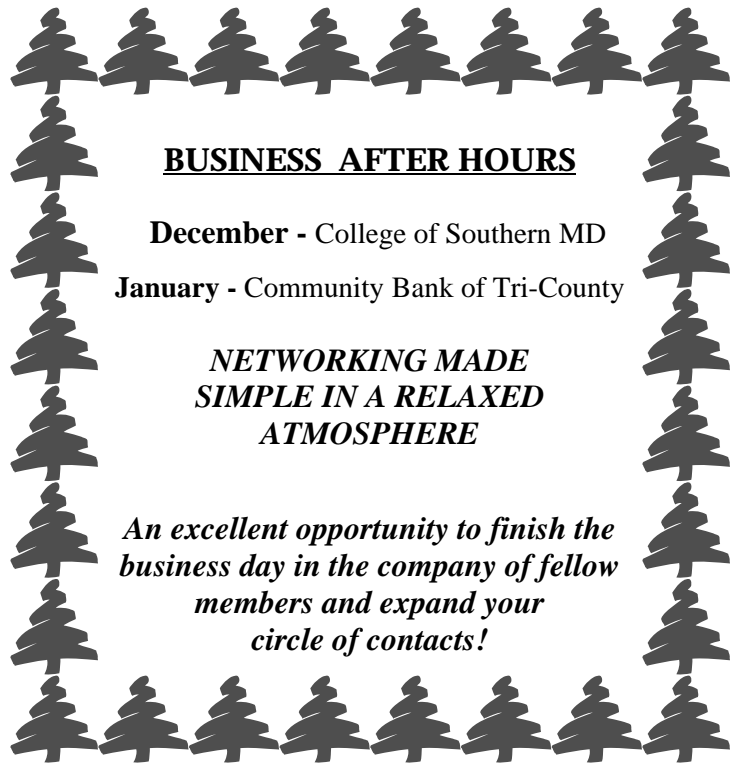
Chamber Staff

President/CEO, Carolyn McHugh

Office Manager, Cathy Wehrle

Administrative Assistant, Sharon Stuart

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BUSINESS AFTER HOURS

December - College of Southern MD

January - Community Bank of Tri-County

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business day in the company of fellow
members and expand your
circle of contacts!*

**The Chamber would like to thank our 2010
Corporate Partners. Their support was crucial in
providing opportunities for our members to
expand their contacts and promote their
business or organization.**

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CHAIRWOMAN'S MESSAGE



It's hard to believe that we are now preparing for the holidays Where does the time go ? I felt like we just celebrated Labor Day but Father Time does have to march on but I just wish his beat would be slower some days....

Please remember to shop locally this holiday season, our local merchants need our business. Those hard to find items for our loved ones (or maybe ourselves) could be in any of our local shops. I am always amazed at the uniqueness of some of the items that they showcase! Keep going back, they want to keep you guessing on what they will showcase next..

Business After Hours was a great success at Fantasy World in November. If you did not have a chance to check out their photo booth , you must, it would be a hit at any party with kids or adults! Thank you Fantasy World for providing wonderful treats & providing all the different activities throughout the night to make it so memorable! All of our other committees seem to be spreading cheer throughout the county in November & December, check out the calendar to see what is going on. The tradition continues at College of Southern Maryland Prince Frederick Campus for Business After Hours in December, hope to see you all there!

This will be my last message in the Navigator as the Chair of the Board of Directors. Gladys Jones from College of Southern Maryland will be taking over as Chair January 1, 2011. She has our retreat all planned so I am excited to see what our new initiatives might be. Gladys & I have worked together for years on other Boards & committees so I know she will do a great job !

Thank you to all our Board of Directors, members and Chamber Staff for their support & guidance over the past year. As usual we planned a lot of events for our members and community, thank you to all the committees that made those happen. Our Commissioner Forum was a great success, special thanks again to the Chamber staff, Government Affairs Committee & St. John Vianney for the support.

Best wishes to you and your families for a safe & prosperous holiday season!

Carrie



THE MEMBER-TO-MEMBER DISCOUNT PROGRAM

37 Participants Providing Various Discounts to Chamber Members

In today's changing economy the Calvert County Chamber of Commerce provides many valuable resources to help businesses succeed. Among these are member to member discounts available

- | | | | |
|---------------------------------------------|---------------------------------------------|---------------------------------------------------|---------------------------------------|
| Alexander Chiropractic Center | American Bellydance, LLC | American Red Cross SO MD Chptr. | Arbonne International, Victoria Ronan |
| Arc of SO MD Chptr. | Armory Road Self Storage & 231 Self Storage | B-Sure Home Inspection | |
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| Little Protégés Early Learning Centre | Mary Lou Too Charters | Meraj Dental Spa | Polk Insurance & Investments |
| Shelden Studios, LLC | Silpada Designs, Barbara Huber | Sisk Auto Body | Sleep Inn & Suites |
| The Calverton School | Tek-NiqueInk | Wemyss Liquors | Nature's Way To Health |

Visit www.calvertchamber.org for a list of discounts available to you as a Chamber member or call (410) 535-2577 to find out how you can provide a discount to your fellow Chamber members!

Press Releases

Students Preparing for High-Paying Jobs in Calvert CSM Opens Center for Nuclear Energy Training in Prince Frederick . . .

This fall, 18 students began working toward the College of Southern Maryland's new associate's degree in Nuclear Engineering Technology: Instrumentation and Control (NET). With both an academic and industrial focus, the degree program will provide training necessary to install, test and maintain components and control systems in nuclear power plants--training that could lead to jobs where employees can earn from \$48,000 to \$60,000 a year as a result of the 20-year license extension at Calvert Cliffs Nuclear Power Plant (CCNPP) and as current employees retire. The skills acquired through the NET program are transportable to other fossil fuel energy companies as well. At a ribbon-cutting celebration in September CSM officially opened the Center for Nuclear Energy Training (CNET) where students will take Introduction to Power Plant Principles and Nuclear Theory, Semiconductors, Basic Electronics, and Electrical Systems Documentation and Standards. The process of implementing the new program began when the Nuclear Energy Institute (NEI) asked nuclear power companies to pick a community college partner that could work with them to develop a curriculum for training technicians, said CSM President Dr. Brad Gottfried. "Constellation came to us and said, 'We want you to work with us,'" Gottfried said. "They provided funds--over \$300,000 in equipment and scholarships--to help us get started. "This is a textbook example of partnerships," said Gottfried. Through partnerships with Constellation Energy Nuclear Group LLC (CENG), the U.S. Nuclear Regulatory Commission (NRC), the NEI and other industry organizations, CSM is poised through its NET program to train area workers for high-paying career opportunities, with the possibility to earn an industry issued credential--a certificate that is recognized by nuclear power plants nationwide, Gottfried said. Ten students currently in the NET program have each received \$5,000 in scholarships; \$3,750 from the NRC and \$1,250 from CENG. The CNET is located at a temporary facility south of the Prince Frederick Campus until the proposed Prince Frederick Campus Building 2 with dedicated classroom and lab space for the NET program is completed in 2012. For information on the NET program, visit <http://www.csmd.edu/academics/program/AAS.NET.IC/2010-2012.html>.

SMCN to Hold Fourth Annual 5K Race . . . Southern Maryland Community Network announces its 4th Annual 5K Resolution Race to be held on Saturday, January 1st, 2011 with a 9 am start time! SMCN is a non-profit that works towards enhancing the lives of individuals living with persistent severe mental illness in Southern Maryland, all proceeds from this event go directly to the many services SMCN offers within the community. The race begins and ends at the SMCN parking lot in Prince Frederick, Maryland; it is a certified course that provides a challenge to the most experienced runner and novice walker! This race is an event of the Chesapeake Bay Running Club's Grand Prix! Over the past three years since its conception SMCN has hosted over 450 participants, this year we are expecting to exceed our Personal Best! New this year, the Baby New Year Fun Run-for kids 8 and under! Resolution Race Entry Fees: \$25.00 Single (participants 12 and older \$5.00 Children 9-11) Entry fees are non-refundable and there will be no rain checks for inclement weather. For more information, visit our website www.somdnetwork.org. Register with SMCN or at www.active.com. For more information, contact us at: 410-535-4787 x. 309

Find That Special Gift at Medart Galleries Holiday Open House . . . Medart Galleries will host a Holiday Open House on Saturday, December 4th from 10 a.m. to 6 p.m. They will be featuring the works of artist Paul McGehee. There will be live music and specials throughout the store.

Maerten's Jewelry & Fine Gifts Has a New Location . . . Maerten's Jewelry & Fine Gifts is pleased to announce they have moved to a new location in Lusby. Please join them for a ribbon cutting ceremony on December 3rd at 3:00 pm. Enjoy light refreshments and door prizes at their new location in the Lusby Commons Shopping Center.

Annmarie Garden's "Garden in Lights" Puts You in the Holiday Mood . . . Once again, Annmarie's whimsical walk through light show, Garden In Lights, begins on December 3 and continues through January 2, 2011, on scheduled nights from 6pm-9pm. Enjoy giant giraffes, lions, pandas, race cars, damsels in distress, sharks, elegant dancers, and other magical light sculptures! All "light sculptures" are handmade, and the designs are unique to Annmarie! Pick up a "Holiday I Spy" program for an enchanting walk in the woods. The lights will surround and envelop you as you walk the paved path, perfect for strollers and all ages. The light show starts in the Arts Building where guests will also enjoy live entertainment, activities, and refreshments available from Dunkin Donuts. Grab a drink and a treat before or after you venture outside through the lights. **Garden In Lights** is open December 3, 2010-January 2, 2011 6-9pm; weather permitting (CLOSED Dec. 6,7,8,13,14,15,24,25)

Mark Your Calendars for a Festive Open House . . . Davis, Upton & Palumbo LLC & Maryland Trust Title & Escrow, LLC invite you to their 14th Annual Holiday Open House to be held on Friday, December 10th from 4:00 to 9:00 p.m.

3rd Annual Regional Piano Competition Provides Unique Opportunity for High School Pianists . . . Applications are available for high school pianists to compete in the College of Southern Maryland and ArtLinks third annual Southern Maryland Regional Piano Competition, to be held April 16 and 17 at the college's Prince Frederick Campus. Deadline for applications is Jan. 14, 2011. The high-level juried competition is open to any high school student within the region as an opportunity to promote piano performance and reward and encourage young pianists within Southern Maryland. Applications, as well as the competition rules are available at www.csmd.edu/SoMdPianoCompetition. For information on sponsorships, contact Joann Kushner, 410-257-2627 or Joannkushner@hotmail.com.

NEW MEMBER ORIENTATION

The New Member Orientation is run by the Ambassadors Committee and is open to new and prospective members as well as existing members. This is a great opportunity to network, introduce themselves and their business and find out about the benefits of Chamber membership. They are held quarterly at the Chamber office on the first Thursday at 4:00 p.m. The last orientation for 2010 has been held. The first orientation will be held on **January 6, 2011** Reservations are required. Please call 410-535-2577 There is no cost to attend.



Brooks Grady hosted a great November BAH at Fantasy World Entertainment!



Patuxent Habitat for Humanity celebrates the grand opening of their new store in North Beach.



Richard Alu, Ron Mould, & Ophelia Gray enjoying the fun at the November BAH.



Jen Anderson and Mary Eldridge of Exit By the Bay Realty happily cut the ribbon at their Grand Opening!



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****Special Chamber Offer****

Just in time for the holidays, the Chamber is offering membership labels at a discount. The normal cost is \$150.00 but from now until December 20th labels can be purchased for just \$85.00!

**THANK YOU TO OUR CHAMBER MEMBERS
WHO DONATE DOOR PRIZES MONTHLY
FOR OUR
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Show Place Arena
Silpada Designs-Barbara Huber
Smoothie King

The Chamber is always in need of door prizes. If you are interested in donating prizes for our Business After Hours events, please contact the Chamber at (410) 535-2577 or calvertchamber@calvertchamber.org
Businesses receive recognition in the Navigator, monthly BAH flyers and on the Chamber website.



December Event Reminder



Tuesday, December 2 - BOB 8:30 a. m. P. F. Volunteer Fire Department

Wednesday, December 3 - Ribbon Cutting Maerten's Fine Jewelry & Gifts
3:00 p.m. Lusby Town Center

Tuesday, December 7 - Lead Share Holiday Celebration 8:30 a. m.
Chesapeake Church

Wednesday, December 8 - Women to Women noon Dream Weaver's Café
Guest speaker Christine Trent, published author
Topic- The Impossible Dream: Yes You Can Be a
Success In an Unusual Profession

Thursday, December 9 - BAH 5:30 p. m. College of Southern MD

Friday, December 10 - Executive Board Mtg. 8:30 a. m. Chamber
YPN Holiday Happy Hour - 5:30 p. m. Ruddy Duck
& 7:30 p. m. Annmarie Garden in Lights

Tuesday, December 14 - Govt. Affairs Mtg. 4:00 p. m. Davis, Upton,
& Palumbo, LLC

Friday, December 24 to January 2- Chamber office closed for Christmas
and New Year holidays.

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Jennifer Anderson
222 Merrimac Court
Prince Frederick, MD 20678 (Physical address)
P.O. Box 875
Prince Frederick, MD 20678 (Mailing address)
(410) 975-7555 (Phone) (443) 295-7740 (Fax)
www.ExitBytheBay.com
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Leadshare Group meets on the 1st and 3rd Tuesday of every month with the exception of December. On December 7th the group will host a catered holiday open house event at our normal meeting place; Chesapeake Church located at the intersection of Route 2 and Route 4 in Owings. Please check the calendar of events on the chamber website for reservation information.

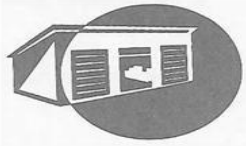
Below is a list of our current members and also some categories that would be a good fit for our group. Please come and visit with us and see how this dynamic group will help you grow. Our core purpose is to reach out to the Calvert County business community and ensure that we all achieve growth by developing relationships with other business owners and entrepreneurs. This is a terrific membership benefit. TAKE ADVANTAGE it and make your membership work for you!

Current Members:

- Sheree Walsh** Sheree_Walsh@cable.comcast.com Telecommunications
- Victoria Ronan** jvronan@yahoo.com Skin Care
- Brenda Wolfe** bwolfe@hometowneteam.com Real Estate
- Alinda Heron** alinda.educate@gmail.com Education Supplies
- Cathy Thompson** thompsonc@cbtc.com Banking
- Dave Benson** dbenson@mdcountrycaterers.com Catering
- Jim Terracciano** jim@cruiseaffairs.com Travel
- Josh Lewis** josh@bhrestorations.comcastbiznet or bhrestorations@comcast.net General Contractor
- Lisa Garner** lisa@garnerexteriors.com Landscaping
- Nick Garafalo** ngarafalo@proficiomortgage.com Mortgage
- Raleigh Weckbaugh** simplysendcards@yaho.com Stationary
- Lee Ritter** Lee.Ritter@edwardjones.com Financial Advisor
- Saquane Johnson** saquane@sjjohnson.com Heating & AC
- Tim Manley** tim@cashfloplus.com Credit Card Processing
- John Reith** john_reith@usaflac.com Insurance
- Lori Norton** lnorton@davisupton Legal

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