

The NAVIGATOR

A monthly publication of the Calvert County Chamber of Commerce.

P. O. Box 9 Prince Frederick, MD 20678-0009 (located at 120 Dares Beach Road)

www.calvertchamber.org (410) 535-2577

calvertchamber@calvertchamber.org

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Board of Directors Nominations

Each year the Board members are elected by the general membership at the Chamber's Annual Meeting. This year the nominating Committee recommends the following slate of candidates to the membership for approval:

<u>Member</u>	<u>Term Ends</u>
Laura Allison	12/31/2013
Keep It Simple Computer Training	
Mark Davis	12/31/2013
Davis, Upton, & Palumbo, LLC	
Carrie Polk	12/31/2013
Polk Insurance & Investments	
Darren Rickwood	12/31/2013
First Home Mortgage	
Lauren Simpson	12/31/2013
Holiday Inn Solomons Conference Center & Marina	



Chamber of Commerce Annual Meeting & Awards Dinner

Each year the Calvert County Chamber of Commerce is pleased to recognize outstanding members and businesses at its annual meeting. The nominations are in and the winners will be announced on:

Wednesday, October 20, 2010

6:00 to 9:00 p.m.

Holiday Inn Solomons Conference Center & Marina

Thanks to our Wonderful Sponsors

Platinum

Constellation Energy Group

Dominion

Fantasy World Entertainment

Show Place Arena

SMECO

GOLD

PNC Bank

SILVER

College of Southern MD

Plan to attend this important event! See flyer for reservation information.

The deadline for reservations is October 13th.

Payment must accompany your reservation

WOULD YOU LIKE TO BE AN INFORMED VOTER?

WOULD YOU LIKE TO HEAR THE CANDIDATES' POSITIONS ON ISSUES THAT DIRECTLY AFFECT YOUR ABILITY TO DO BUSINESS IN CALVERT COUNTY?

IF SO THEN PLAN TO ATTEND THE CHAMBER'S CANDIDATES FORUM.

When: September 20, 2010

5:30 to 7:30 p. m.

Where: St. John Vianney Life Center

470 Main Street

Prince Frederick

No reservations are required.



The Navigator is published by

The Calvert County
Chamber of Commerce
P. O. Box 9
Prince Frederick, MD 20678-0009
www.calvertchamber.org
calvertchamber@calvertchamber.org

2010 Board of Directors

Chairwoman

Carrie Polk, *Polk Insurance & Investments*

1st Vice Chair

Gladys Jones, *College of Southern Maryland*

Treasurer

Brooks Grady, *Fantasy World Entertainment*

Secretary

Sonja Cox, *SMECO*

Immediate Past President

Bill Chambers, *Show Place Arena*

Board Members

Laura Allison, *Keep it Simple Computer Training*

Andrew Applegate, *Asbury-Solomons Island*

Chris Comer, *Comcast*

Brian Compton, *PNC Bank*

Mark Davis, *Davis, Upton, & Palumbo, LLC*

Dave Fitz, *Constellation Energy Group*

Darren Rickwood, *First Home Mortgage*

Lauren Simpson, *Holiday Inn Solomons Conference
Center & Marina*

Laurie Uherek, *Educate & Celebrate*

Chamber Staff

President/CEO, Carolyn McHugh
Office Manager, Cathy Wehrle
Administrative Assistant, Sharon Stuart

BUSINESS AFTER HOURS

September - Arts Council of Calvert County

October - First Home Mortgage, Darren
Rickwood & The McNelis Group

November - Fantasy World Entertainment

December - College of Southern MD

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*An excellent opportunity to finish the
business day in the company of fellow
members and expand your
circle of contacts!*

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PNC Bank
Show Place Arena

Lord Calvert Society
SMECO

Chairman's Club Partner
College of Southern Maryland
Comcast
Community Bank of Tri- County
Dominion Cove Point LNG



*For information on the Corporate Partner Program
or Sponsor Level Program contact the Chamber at
410-535-2577*

CHAIRWOMAN'S MESSAGE

Hello everyone,



It's hard to believe that summer is almost over & Fall will be here soon but I am sure that Mother Nature will continue these warm spells for an Indian Summer. It's now time again to get back into the routine with the kids back at school which means no more sleep ins & getting the lunches and book bags packed sooner!

Well the Chamber staff, our Board of Directors and our committees have been hard at work planning some events that you don't want to miss.

But first I want to say a huge Thank You for all the volunteers, sponsors & members that attended Party on the Point. I was so sorry to miss the event but I had another obligation in OH to attend to. Despite the rain I heard it was a great time with almost 100 members in attendance. It goes to show you the spirit of our members and how they know how to have a good time no matter what..

The next big event will have a bigger impact for all of Calvert County. The Chamber is hosting a Commissioner Candidate Forum on Sept 20th. More details inside. You want to learn candidates' positions on issues that directly affect your ability to do business in Calvert; You want to be an informed business person; You want to cast a ballot that matters.

October 20th we will hold our Annual meeting. Here we will showcase our winners for our Awards for 2010, we're excited to share with you the successes of our Chamber members. More details inside.

Embrace the extra time with your family & friends.... Enjoy one more long weekend for Labor Day !

Have a SUPER FANTASTIC day!

Carrie



THE MEMBER-TO-MEMBER DISCOUNT PROGRAM

36 Participants Providing Various Discounts to Chamber Members

In today's changing economy the Calvert County Chamber of Commerce provides many valuable resources to help businesses succeed. Among these are member to member discounts available exclusively to Chamber members and their employees.

- | | | | |
|---|---|---|---------------------------------------|
| Alexander Chiropractic Center | American Bellydance, LLC | American Red Cross SO MD Chptr. | Arbonne International, Victoria Ronan |
| Arc of SO MD Chptr. | Armory Road Self Storage & 231 Self Storage | B-Sure Home Inspection | |
| Calvert Business Machines/One Source | Cash Flow Plus | Choice Home Center | DiGiovanni's Dock of the Bay |
| Discount Realty Services, USA Sandra Monger | Dunkirk Chiropractic Center | Expressions Catering | |
| Family Auto Mercedes BMW Specialist | Gateau Physical Therapy | Glover's Septic Services, Inc. & Portable Toilets | J & J's Physical Therapy |
| Jax Photography | Jon S. Frank & Associates | Keep Well Fitness Center | Law Offices of Julie A. Scheibal |
| Liberty Tax Service | | | |
| Little Protégés Early Learning Centre | Mary Lou Too Charter | Meraj Dental Spa | Polk Insurance & Investments |
| Shelden Studios, LLC | Silpada Designs, Barbara Huber | Sisk Auto Body | Sleep Inn & Suites |
| | The Calverton School | Tek-NiqueInk | Wemyss Liquors |

Visit www.calvertchamber.org for a list of discounts available to you as a Chamber member or call (410) 535-2577 to find out how you can provide a discount to your fellow Chamber members!

Press Releases

Southern Maryland Red Cross Chapter Joins Nationwide Fundraising Drive in Anticipation of Extremely Active Hurricane Season *"Click, text or call" to support disaster readiness, relief and recovery across the U.S.* With an extremely active hurricane season looming, an oil spill in the Gulf that could make matters even worse, and local disasters such as flooding and home fires, the American Red Cross Southern Maryland chapter is launching today a new disaster relief fundraising drive. "The Red Cross spends about \$450 million a year responding to nearly 70,000 disasters across the country – floods, wildfires, tornados and home fires," said Mike Zabko, CEO at the Southern Maryland Chapter. "We're asking people to click, text or call to support Red Cross disaster relief." Red Cross chapters across the state and country are taking part in the new disaster response fund-raising drive, kicked off just before the height of the hurricane season in August and September. The National Oceanic and Atmospheric Administration (NOAA) predicts between 3 to 7 major hurricanes this year. These predictions bear an eerie resemblance to the 2004 and 2005 hurricane seasons, when multiple major hurricanes, including Katrina, struck the U.S. Contributions for disaster relief will support response to the 70,000 disasters the Red Cross responds to every year, whether they are hurricanes that affect millions of people here or abroad, floods that affect thousands, or a house fire that drives one family from its home here in Southern Maryland. "We'll be asking Southern Maryland residents for donations to help support Red Cross disaster relief, and we hope people will respond," said Mike Zabko chapter executive. "Every single donation brings hope to people in need." To make a contribution visit www.redcross.org, call 1-800-REDCROSS to support American Red Cross Disaster Response or text REDCROSS to 90999 to make a donation.

Calvert Library Hosts a Poet's Corner Do you find poetry to be the perfect way to express yourself? Do you like to hang out with other poets? Do you write lyrics? Calvert Library Prince Frederick hosts a monthly Poets' Corner at 7pm the fourth Wednesday of each month. This series provides a casual opportunity for poets and lyricists to come together as a group to share, critique and enjoy each other's creative works. The Poets' Corner will be held every fourth Wednesday except for the month of November. Select a few of your finest poems and bring six copies of each to share with the group. Each poet will have the opportunity to present and discuss their work with the group. For more information, call Robyn Truslow at 410-535-0291 or 301-855-1862.

Sisk Auto Body Goes Green with PPG Waterborne Paint Sisk Auto Body has taken a proactive stand in protecting the environment by going "green" with its paint finishing system. The collision center recently switched to a low-VOC PPG waterborne basecoat from a conventional solvent-based system. "Our use of waterborne basecoat for refinishing our customer's vehicles significantly reduces the emission of volatile organic compounds (VOCs) into the atmosphere," said Doug Sisk, Owner. "This move further helps us do our part to improve the quality of our air and contribute to an overall healthier work environment." When VOCs are released into the atmosphere they help create ozone and smog. This new waterborne basecoat can reduce VOC emissions by up to 80%. "Not only is the paint better ecologically, it gives better color matches and it's faster to complete a repair when compared to the system we were using, says Barbara Chase, Manager. Family owned and operated for 29 years, Sisk Auto Body guarantees all work for as long as you own your vehicle.

Adult Day Care of Calvert Seeks Performers for a Special Event Adult Day Care of Calvert County is looking for

performers (singers, magicians, comedians, jugglers, musicians, bands, dancers) 50 years of age and older to perform at the Sept. 25 "New Ed F. Sullivan Show." Sponsors are also being sought. Pass the word and go to <http://www.adcofcalvertcounty.org/> for the artist or sponsor application, or call 410.535.0133 and speak to ADC Executive Director Ed Sullivan.

Askey, Askey & Associates Announce New Partner *Askey, Askey & Associates CPA, LLC*, a certified public accounting/business consulting firm serving the Southern Maryland region, is pleased to announce the appointment of Glenn R. Frank, III, CPA to partner effective immediately. Glenn will lead the firm's tax practice and will also play a key role in the firm's business consulting practice, providing technical accounting and advisory services. Glenn joined Askey, Askey & Associates CPA, LLC in December of 2006. After graduating from the University of Maryland, Glenn worked for 5 years at a local Southern Maryland CPA firm where he first met Robert W. Askey, CPA, CFE, CFFA. Early in his career Glenn developed a focus on client service out of a genuine desire to help others. For 16 years Glenn served in the tax practice of RSM McGladrey, Inc., a leading national business consulting, accounting and tax firm. Glenn's position with McGladrey was as Manager, Tax Services in their Alexandria, Virginia office. His experience involves a wide variety of business consulting in tax related activities such as corporation and S-Corporation planning; partnership planning; individual tax planning, and administrative dealings with the Internal Revenue Service. He has broad experience within many industries including technology, real estate and construction, wholesalers and retailers, telecommunications, restaurateurs, professional and legal service organizations. "We are extremely delighted that Glenn has agreed to join Askey, Askey & Associates, CPA, LLC as our Partner," said Robert W. Askey, CPA, CFE, CFFA, Managing Partner of Askey, Askey & Associates, CPA, LLC. "He brings a wealth of current technical accounting and tax knowledge to the firm, as well as significant financial services experience."

Before You Seek a Grant for Non-Profit Organizations The Calvert Library will host a free two-hour workshop on what non-profit organizations need to have in place before seeking a grant. Andrea Snyder, Grants Librarian at the State Library Resource Center, will introduce participants to the characteristics of successful nonprofit organizations, key elements of start-up and operational issues, and available resources for nonprofit organizations. The presenter will review nonprofit lifecycles, start-up issues, financial issues, and alternative options. This workshop will be held on Monday, September 13, 2:00-4:00 p.m. at Calvert Library, Prince Frederick. Registration required-- contact Cathey Moffatt-Bush or Robbie McGaughran at 410-535-0291.

Call For Crafters *PRAD seeking Artists and Crafts People - October 9 & 10* Patuxent River Appreciation Days (PRAD) is celebrating 32 years at the Calvert Marine Museum on October 9 and 10 from 10:00 a.m. – 5:00 p.m. The Arts and Crafts Fair has a few openings remaining for individual booth spaces. Exhibitors are encouraged to get their registration in as soon as possible. The application deadline is September 1, 2010. Applications and information about PRAD are available at www.pradinc.org.

Teams Forming Now for the 16th Annual Day of Caring On Wednesday, September 15, 2010 the United Way of Calvert County will hold its 16th annual Day of Caring, where local businesses and organizations give employees the day off with pay to participate in over 27 projects throughout the community. Call the United Way at 410-286-0100, email uwadmin@unitedwaycalvert.org or visit the website at www.unitedwaycalvert.org to find out how you can get involved. Kick off is 8:00 a.m. at Bayside Toyota.

The Party on the Point was a "Party to Remember"!!

Thanks to our Wonderful Sponsors

EVENT SPONSOR

Fantasy World Entertainment

\$500 SPONSORS

Holiday Inn Solomons Conference Center & Marina

Main Street Copy & Design

PNC Bank

Show Place Arena

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Asbury~Solomons

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First Home Mortgage, Darren Rickwood

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Alexander Chiropractic Center

Bob Hall, LLC

Calvert Commercial Real Estate

Expressions Catering

Jax Photography

Polk Insurance & Investments

Servpro of St. Mary's & Calvert

Re-Elect Sheriff Mike Evans

Special Thanks to These People Who Helped With the Event

Todd Cervini, Lacey Crupi, Dave Fitz Amber Hernandez and Lauren Simpson. Debbie Hamann of Expressions Catering put out a delicious spread of food and Dave Lysinger of DJ Dave Karaoke & Entertainment Services provided a great selection of music. The Chamber would especially like to thank Brooks Grady of Fantasy World Entertainment. He worked tirelessly planning and executing this event and graciously donated all of the games and entertainment. This event would not have been possible without him. Way to go Brooks!!!!



A tropical display by Expressions Catering



DJ Dave Lysinger



A little taste of Vegas



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Have business information you feel might be useful to share with other Chamber Members? Email Sharon Stuart (sharon@calvertchamber.org)

Deadline for submissions is the 12th of each month. Space fills up quickly so the earlier you submit an article the better chance you have for it to be included. Due to space limitations, the Chamber reserves the right to edit press releases received.

THANK YOU TO OUR CHAMBER MEMBERS WHO DONATE DOOR PRIZES MONTHLY FOR OUR BUSINESS AFTER HOURS EVENTS.

Alexander Chiropractic Center
American Red Cross SO MD Chapter
Arbonne International-Victoria Ronan
EmbroidMe
Chesapeake Church End Hunger
Glover's Septic Services, Inc. & Portable Toilet Rentals
Greenstreet Gardens
Liberty Tax
Meraj Dental Spa
My Phone Man
Raleigh Weckbaugh, SendOut Cards
Servpro of St. Mary's & Calvert
Show Place Arena
Silpada Designs-Barbara Huber
Smoothie King

The Chamber is always in need of door prizes. If you are interested in donating prizes for our Business After Hours events, please contact the Chamber at (410) 535-2577 or calvertchamber@calvertchamber.org
Businesses receive recognition in the Navigator, monthly BAH flyers and on the Chamber website.

September Event Reminder

Thursday, September 2– YPN Executive Mtg. 4:00 p. m. Chamber
Tuesday, September 7 - Lead Share Mtg. 8:30 a.m. Chesapeake Church
Thursday, September 9– BAH 5:30 p.m. CalvART Gallery
Tuesday, September 14 - Govt. Affairs Mtg. 4:00 p. m.
Davis, Upton, & Palumbo
Friday, September 10 - Executive Board Mtg. 8:30 a.m. Chamber
Wednesday, September 15– Board Meeting 4:30 Chamber
Women to Women noon Dream Weaver's Café
Tuesday, September 21- Lead Share Mtg. 8:30a.m. Chesapeake Church
Legal Luncheon noon Davis, Upton & Palumbo

**WELCOME
NEW
MEMBERS**



Flavorful Impressions

Anne Kaweaki
2972 Penwick Lane No. 102
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candierogers@suntrust.com

Bank

William J. Phalen

2022 Smoky Road
Huntingtown, MD 20639
(410) 257-5833
dbphalen@comcast.net



A new Chamber member, the Cellular Connection in Lusby celebrated their grand opening with a ribbon cutting ceremony on July 23rd. They are a Verizon Wireless Premium Retailer. The store is located at 11737 H. G. Trueman Road.



Demetrius Reed, the Cellular Connection's store manager and Mike Brannock, regional manager present a \$500 check to St. Leonard Fire and Rescue.





Bonnie Gateau and her staff at Gateau Physical Therapy in Lusby are all smiles at their luau themed Business After Hours event held in August.



The owners of Dickinson Jewelers celebrated the grand opening of their new Pandora boutique located at their Prince Frederick store.

They are the only Pandora dealer in Calvert County. On hand to help them celebrate were Chamber Ambassadors, Chamber Chairwoman Carrie Polk and Board member Laura Allison.

Women To Women

Please note that the September Women to Women meeting will be held on the 3rd Wednesday, (September 15th) instead of the usual 2nd Wednesday of the month. The location at Dream Weavers Café and time of 12:00 p.m. remains the same.

Corrin Howe, an executive coach and a freelance writer with a background in journalism will give a presentation on publicizing your business. Attendees will receive a free hand out from the Chamber.

To make a reservation please contact Victoria Ronan at victoriaronan@yahoo.com or
Jaime West at jaimewest@hotmail.com



The Chamber would like to thank the following members for reaching this membership milestone in September.

Five Years

*B-Sure Home Inspection, Inc.
Tutoring Club of Prince Frederick*

Ten Years

*Century 21 New Millennium, Mary Stone
Waste Management*

Fifteen Years

Kathy P. Smith

Thirty Plus Years

Remember lava lamps, platform shoes, mini skirts, shag rugs, afros, Nehru jackets, and peace signs? These businesses have been committed Chamber members since the sixties and the seventies!!!

Thirty One Years

PNC Bank

Thirty Six Years

A & W Insurance Service, Inc.

Calvert Independent

Calvert Recorder

Glasscock & Meenan Insurance Agency

Mar-Ber Development

Morgan E. Russell, Inc.

Twin Shields Golf Club

Thirty Eight Years

SMECO

Forty Five Years

Prince Frederick Ford

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TO A **BRIGHTER** FUTURE.



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Lusby - May Gross - 410-326-3406

Prince Frederick - Pat Broach - 410-535-2265



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14900 Pennsylvania Avenue UpperMarlboro Maryland 20772

www.showplacearena.com

LEADSHARE

A Calvert Co. Chamber of Commerce Group

LeadShare has been enjoying the summer, but is on track and looking forward to amazing things for the Fall, as I know you all are as well. We are actively seeking new members and if you would like more info on how you can be a part of this group, please contact Sheree Walsh at 410-903-5312 or sheree_walsh@cable.comcast.com.

Each month we like to highlight one of our members and tell you about their business and contributions to our beloved Calvert County community.

Meet... Alinda Heron, Sales & Marketing Coordinator for Educate & Celebrate, Inc.

Alinda works hard every day to promote the business and interests of this Calvert County staple, which has become a critical educational resource to the Tri County Southern MD area. As we approach the kickoff for their 20th Anniversary Year and Celebration, they will be offering many special deals to commemorate the occasion.

Alinda says, "This fall marks the beginning of our 20th year in business. We are kicking it off with a series of teacher workshops, play days and story times. We will be having a year long celebration starting with our Annual Anniversary Sale in the beginning of November. Check with us often for savings and event information. We would like to thank our customers from the bottom of our hearts for their continued business and support. By keeping your shopping dollars local, we are able to give back to our community through volunteer time and resources".

Educate & Celebrate provides quality educational materials from a convenient retail environment in order to support education providers and enrich the learning experience for all children. Stop by and say Hello to Alinda and all the gang at Educate & Celebrate, Inc. and check out their Back to School Specials. Two convenient locations at:

Calvert Village Marketplace
122 W. Dares Beach Rd.
Prince Frederick, MD 20678
410-535-2771

St. Charles Towne Center
1300 Smallwood Dr. W.
Waldorf, MD 20603
301-632-2882

LeadShare meets the 1st and 3rd Tuesday of every month at Chesapeake Church in Huntingtown from 8:30 – 9:30 am. Check us out!

Armory Road Self Storage & 231 Self Storage
1st Annual

Customer Appreciation Day & Tenant Yard Sale!

Saturday, September 11, 2010

(Rain Date: September 18)

7am-Noon!

191 Armory Road, Prince Frederick, MD

For Details Call Nikki @ 410-535-1799

Yard Sale is open to the Public

Come and visit the yard sale and find a treasure or two!

Free Blood Pressure & Car Seat Checks Provided by
Calvert Advanced Life Support,
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Calvert County Chamber of Commerce
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